# Distributors Questionary Form – BFPL-ED-22/23-SA-01

## Distributor Details

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Company Name: |  | Date: |  | Time: |  |

|  |  |
| --- | --- |
| Authorized Person Name: |  |

|  |  |  |  |
| --- | --- | --- | --- |
| Company Location: |  | Mobile No : |  |

|  |  |
| --- | --- |
| **Interested Area of Distribution:** |  |
| **Company Email Id &Website:** |  |

## Q & A

|  |  |
| --- | --- |
| **Question #1:** | **How many years has your company been in Business?** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #2:** | **Mention Major Hydraulic products Manufacturing / Trading?** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #3:** | **Last Three-Year Sales Turnover for the financial year?** |
| Ans: | 3rd year = 2nd year = last year = |

|  |  |
| --- | --- |
| **Question #4:** | **Major client’s Industrial sector wise?** |
| Ans: |  |
| **Question #5:** | **Do you have previous experience with Storage Tank Jacking Equipment?** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #6:** | **How Many Marketing and sale team are available at head office?** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #7:** | **What is the size of the Warehouse / Workshop/Office in square feet for storage?** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #8:** | **What all resources are available in the warehouse? For example, a crane, and forklift** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #9:** | **Can you share premises Video / Photos / Marketing material?** |
| Ans: | Yes / No - if yes then kindly email along with this form. |

|  |  |
| --- | --- |
| **Question #10:** | **What is the company’s legal status? Example Private Limited, Limited** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #11:** | **Required Decision Maker Name and Designation?** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #12:** | **Mention the Area you are Looking for Distributorship or Exclusive Distributorship?** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #13:** | **Are you willing to do the rental business along with the sale business?** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #14:** | **Do you have a skilled team for the Installation and operation of the Tank lifting jacking system?** |
| Ans: |  |

|  |  |
| --- | --- |
| **Question #15:** | **How much stock you can hold and what is your investment capacity for the Jacking system?** |
| Ans: |  |

## Any additional Information Distribution willing to share

Kindly Share here.

Soon our appointment Distributor will be in touch with you for further discussion.